

Center of Excellence - Sales Trainer

Please read this requisition in its entirety. Do you have sales training experience?? Are you a top performer when it comes to prospecting and creating new business? We are looking for a top performer that is shaped by fire and discipline, or they are cloned from DNA collected from Chuck Norris' sweat. The problem is... Chuck Norris doesn't sweat. Do you want to work for Utah's premier training team? If you have experience in sales, coaching, training, and development of others this is the opportunity of a lifetime to be part of one of Utah's Best Companies.

- *Create and maintain excellent relationships with our dealerships and partner organizations.
- *Maintain an expertise of the automotive sales process and how to inspire and engage others.
- *Have an ascension mindset and can-do attitude!
- *Hold engaging training sessions for groups of 20+ and deliver strategic content based on past personal experience.
- *Have full understanding of core concepts in marketing strategy and creative training development.
- *Well-defined presentation and communication skills are a must.
- *Excellent organizational skills and follow up are essential.
- *Entrepreneurial character traits that are tech savvy with Microsoft Outlook, Keynote, PowerPoint, and all major social media platforms.
- *Ability to teach and influence exceptional customer service skills.

Qualified candidates will email a copy of their current resume and cover sheet to ty@youngcoe.com and will include the word 'Rockstar' in the subject line. Then, candidate will call. 801.876.0711 and leave a 30-second voicemail to confirm your interest in this unique role. We are a drug free, equal opportunity employer. This is a rare growth opportunity on a unique progressive team.

Ty Johnston
Center of Excellence
www.youngcoe.com
801.648.9776

